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“Art of Government Contracting” Seminar Slated

Office of Public Affairs

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The Office of Marketing and Communications		Date: February 16, 2007 Contact: Eric Matanyi Governors State University Phone: (708) 534-7090 Fax: (708) 534-8399 Email: e-matanyi@govst.edu					
Public Affairs Services		For Immediate Release					
Events		<h2>“Art of Government Contracting” Seminar Slated</h2>					
Production Procedures		University Park, Illinois, February 16, 2007 – The CenterPoint Business Development Center and the College of Business and Public Administration at Governors State University, in conjunction with CCH, Inc., are offering a seminar entitled “The Art of Government Contracting.”					
Image Standards		The event will be held on Wednesday, March 14 from 8:30 a.m. to 3:30 p.m., on the university’s main campus. Governors State University is located at 1 University Parkway in University Park, Illinois.					
Font and Typeface Guidelines		The \$195 registration fee includes seminar materials and lunch featuring a keynote speaker.					
Editorial Style Guide		Topics to be discussed include:					
Downloads		<ul style="list-style-type: none"> • The local government procurement process • Establishing and refining procurement processes and procedures • The ethical issue of political and business practices • The solicitation process • Minority, Veteran, and Women Business Enterprise Certification • Management of risk • Identifying procurement regulations and how to present contracts that meet these guidelines • How to better procure products and services at more competitive prices and with better on time deliveries 					
Photography		The seminar offers a training opportunity in procurement and contract management practices and procedures. Management of the procurement process is critical to an efficient, responsive, and ethical community government.					
Recent Press Releases		“This workshop is ideally suited for local government officials and economic development managers,” said William Hett-Dobricky, CenterPoint business analyst and seminar moderator. “Business owners entering the government contracting market will also greatly benefit from the course content.”					
Archived Press Releases		“The Art of Government Contracting” is the first in a series of workshops targeting local community government and small businesses. “Doing business with the government can be profitable, but can often be confusing,” added Hett-Dobricky. “This seminar series will answer important questions and dispel myths about the process.”					
Contact Us		For more information or to register, call CenterPoint at (708) 534-4929.					