ACCOUNTING FOR ADMINISTRATIVE CONTROL  
FALL 1998

COURSE NUMBER: ACCOUNTING 301B  
COURSE TITLE: ACCOUNTING FOR ADMINISTRATIVE CONTROL  
SESSION: FALL 1993  
PROFESSOR: AIDA SHEKIB, PH.D.; CPA; CMA.  
OFFICE LOCATION: C-3139  
OFFICE TELEPHONE: 703-534-4969/534-4937  
OFFICE HOURS: M. 6:30-7:30PM; M. 10:20-11:00PM; T. 4:00-4:30PM;  
T. 7:20-3:00PM; S. 12:30PM; S. 3:45-4:30PM

TEXTBOOKS:  
RECOMMENDED: ACCOUNTING FOR IMPROVEMENT; STEIN JONSSON,  
PERGAMON, ELSEVIER SCIENCE INC., TARRYTOWN, NEW YORK, 1995.  
REQUIRED: STRATEGIC MANAGEMENT ACCOUNTING; KEITH WARD,  
CHARTERED INSTITUTE OF MANAGEMENT ACCOUNTANTS  
AND BUTTERWORTH HEINEMANN, SCOTLAND, 1996.

Grading:  

<table>
<thead>
<tr>
<th>Item</th>
<th>Points</th>
</tr>
</thead>
<tbody>
<tr>
<td>Class Project I</td>
<td>100</td>
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<tr>
<td>Class Project II</td>
<td>200</td>
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<tr>
<td>Exams</td>
<td>200</td>
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<tr>
<td><strong>Total points</strong></td>
<td><strong>500</strong></td>
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</tbody>
</table>

Late Policy:  
The only assignments that will be accepted late are the term paper proposals and the term papers. 10 points are subtracted for each week or part thereof of either assignment is late. You may turn in either of these assignments at any class prior to the due date. Assignments are only accepted in class. DO NOT leave assignments in the mailbox under my door or on my desk. They will not be accepted.
<table>
<thead>
<tr>
<th>Date</th>
<th>Topic</th>
</tr>
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<tbody>
<tr>
<td>3/31/98</td>
<td>INTRODUCTION THE ACCOUNTANTS ROLE IN THE ORGANIZATION COST TERMS AND PURPOSES COST SYSTEMS</td>
</tr>
<tr>
<td>9/7/98</td>
<td>Holiday</td>
</tr>
<tr>
<td>9/14/98</td>
<td>LINKING STRATEGY &amp; MANAGEMENT ACCOUNTING WARD CHAPS. 142</td>
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<tr>
<td>9/28/98</td>
<td>COST SYSTEMS AND RESPONSIBILITY ACCOUNTING CASE #1 LINKING STRATEGY AND MANAGEMENT ACCOUNTING (CONTINUED) WARD CHAP. 3 CONTROLLING THROUGH TRUST PROCESS THE ACCOUNTANT AS AN INTERNAL CONSULTANT VIDEO/REPORT</td>
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<tr>
<td>10/5/98</td>
<td>BUDGETING AND RESPONSIBILITY ACCOUNTING ACCOUNTING FOR COMPETITIVE STRATEGY WARD 4 &amp; 5</td>
</tr>
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</table>
7. 10/12/98
NO MEETING (INDIVIDUAL RESEARCH)
PLEASE PREPARE A 3-5 PAGE REPORT ON
ONE OF THE FOLLOWING TOPICS:

1. USE OF TECHNOLOGY AND INFORMATION INTEGRITY.
2. ETHICAL CONSIDERATIONS IN THE PRACTICE OF
MANAGEMENT ACCOUNTING.
3. PERFORMANCE EVALUATION OF MANAGEMENT
4. ROLE OF MANAGEMENT ACCOUNTING IN INTERNATIONAL
OPERATIONS.
5. VALUE CHAIN ANALYSIS.
6. TARGET COSTING.

8. 10/19/98
PRESENTATION OF REPORTS:
TOPIC #1 (WARD CHAP. 20)
TOPIC #2 (WARD CHAP. 11)
TOPIC #3 (WARD CHAP. 3)
TOPIC #5 (WARD CHAP. 10)

9. 10/26/98
ACCOUNTING FOR COMPETITIVE STRATEGY
WARD CHAPS. 6 & 7
PRESENTATION OF REPORTS:
TOPIC #6 (WARD CHAP. 11)

10. 11/2/98
CONTROL THROUGH PRACTICE & UNDERSTANDING--SWEDISH
MAGT. STYLE
ROLE OF MANAGEMENT ACCOUNTING IN INTERNATIONAL
OPERATIONS--REPORT PRESENTATION #4 (WARD CHAP. 12)

11. 11/9/98
MID-TERM EXAM.

12. 11/16/98
CORPORATE STRATEGIES--THE ROLE OF
STRATEGIC MAGT. ACTG.
WARD CHAPS 3-13
REVIEW OF MID TERM EXAM.

13. 11/23/98
CHANGING STRATEGIES
WARD CHAPS. 14-15
ACTIVITY BASED COSTING--PAPER PRESENTATIONS
AND CLASS DISCUSSION.
JUST IN TIME TECHNIQUES--PAPER PRESENTATION
AND CLASS DISCUSSION.
COST OF QUALITY--PAPER PRESENTATION AND CLASS
DISCUSSION.

14. 11/30/98
CHANGING STRATEGIES AS BUSINESS--
develop
WARD. CHAPS 16-18
EACH GROUP WILL PRESENT A SUMMARY HIGHLIGHTS
OF THIS SECTION
CONTROLING THROUGH
PROBLEM SOLVING
JONSSON 4 & 5

INFORMATION REQUIREMENTS FOR