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## SBA Regional Administrator Tours Clients of Illinois International Trade Center at GSU

Office of Marketing and Communications

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<a href="#">The Office of Marketing and Communications</a>		<p>Date: March 29, 2013          Contact: Tom Houlihan          Governors State University          Phone: (708) 534-8952          Email: <a href="mailto:thoulihan@govst.edu">thoulihan@govst.edu</a></p>					
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<a href="#">Production Procedures</a>		<p>University Park, Illinois, March 29, 2013 - Marianne Markowitz, Regional Administrator of the U.S. Small Business Administration, last Friday completed a two-day tour of Chicago area small business exporters.</p>					
<a href="#">Image Standards</a>		<p>The four companies on the tour are all clients of the Illinois International Trade Center at Governors State University. The companies – Chicago Export Packing Company, of Chicago; Automated Design Corporation, of Romeoville; PARC Corporation, of Romeoville; and Pactrans Air &amp; Sea, of Bensenville – have benefited from SBA's export assistance programs that enabled them to grow and create jobs.</p>					
<a href="#">Font and Typeface Guidelines</a>		<p>"These companies are an inspiration to everything we support. We are also pleased to see federal, state and local partners providing resources to these thriving Chicagoland small business exporters," Markowitz said. "These companies are utilizing finance and counseling incentives under the Obama Administration's Small Business Jobs Act to fuel employment growth in communities across Illinois."</p>					
<a href="#">Editorial Style Guide</a>		<p>"We are very proud of the success of our clients' export businesses," said Hongxia (Mary) Ma, Director of Illinois International Trade Center at GSU. "They have created positive economic impact in our business community. At the Illinois International Trade Center, we are committed to share our specialty, the experience and resources to serve more local small businesses and promote U.S. products and services to export into the global marketplace."</p>					
<a href="#">Downloads</a>		<p>Markowitz and Ma were joined on the tour by federal, state and local officials including district directors from the U.S. Congressional Offices of Bobby Rush, Danny Davis and Tammy Duckworth; Romeoville Mayor John Noak; Daniel Goff, Deputy Director of the Office of Trade and Investment for Illinois Department of Commerce and Economic Opportunity; and Mark Petrilli, State Director Illinois Small Business Development Center.</p>					
<a href="#">Photography</a>		<p>All four companies participated in a Chinese Trade Mission last summer which led to incredible growth opportunities for each of them. "Automated Design has been utilizing the SBA services from Day One, 27 years ago," said Lisa Bitsky, the company's president. "Using the SBA allows us to compete with larger companies, and promote American made products export to overseas. We also acquired the financial assistance to participant the international trade shows through the SBA's STEP program."</p>					
<a href="#">Recent Press Releases</a>		<p>SBA provides counseling, training and financing to support small business export opportunities. SBA offers loan programs such as Export Express, Export Working Capital and International Trade loans to help business exporters gain the access to the capital they need and encourage lenders to provide support for small businesses to see market potential abroad.</p>					
<a href="#">Archived Press Releases</a>		<p>Chicago Export Packing Company has been a family-owned business providing complete transport packaging solutions to global companies since 1969. Through SBA Export Technical Assistance, Chicago Export has recently added two new office positions and two new foreman positions. 2012 was its best year yet in terms of gross sales that exceeded \$4.3 million.</p>					
<a href="#">Contact Us</a>		<p>Automated Design Corporation began designing and building quality custom automation in 1985 for the automotive industry. With SBA Export Finance and Technical assistance, ADC has become the world leader in sports research and development testing equipment for major sports manufacturers in golf, tennis, baseball, softball, soccer, and basketball.</p>					

Date: March 29, 2013  
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**For Immediate Release**

## SBA Regional Administrator Tours Clients of Illinois International Trade Center at GSU

University Park, Illinois, March 29, 2013 - Marianne Markowitz, Regional Administrator of the U.S. Small Business Administration, last Friday completed a two-day tour of Chicago area small business exporters.

The four companies on the tour are all clients of the Illinois International Trade Center at Governors State University. The companies – Chicago Export Packing Company, of Chicago; Automated Design Corporation, of Romeoville; PARC Corporation, of Romeoville; and Pactrans Air & Sea, of Bensenville – have benefited from SBA's export assistance programs that enabled them to grow and create jobs.

"These companies are an inspiration to everything we support. We are also pleased to see federal, state and local partners providing resources to these thriving Chicagoland small business exporters," Markowitz said. "These companies are utilizing finance and counseling incentives under the Obama Administration's Small Business Jobs Act to fuel employment growth in communities across Illinois."

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Markowitz and Ma were joined on the tour by federal, state and local officials including district directors from the U.S. Congressional Offices of Bobby Rush, Danny Davis and Tammy Duckworth; Romeoville Mayor John Noak; Daniel Goff, Deputy Director of the Office of Trade and Investment for Illinois Department of Commerce and Economic Opportunity; and Mark Petrilli, State Director Illinois Small Business Development Center.

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PARC Corporation is a plastics recycling business that has earned a solid reputation for outstanding service in the industry. Each year, PARC Corporation markets millions of pounds of recovered plastic material around the world and move thousands of truck loads between overseas containers and domestic trailer shipments. PARC has acquired the 2012 SBA Small Business Exporter of the Year Award.

Pactrans Air & Sea is a female-owned international logistics service provider offering a range of services including warehousing and distribution, local trucking, and trade shows. As a result of participating in last summer's Chinese Trade Mission, Pactrans expects to earn nearly \$2 million dollars in revenue. Additionally, the company expects those sales to create or retain 20 positions.

For more information about the Illinois International Trade Center at Governors State University, call (708) 534-4929, or e-mail [hma@govst.edu](mailto:hma@govst.edu). Governors State University is located at 1 University Parkway, University Park, Illinois.

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